

Mobidiag develops innovative molecular solutions to advance the diagnosis of infectious diseases and antibiotic resistances. With its broad range of tests and instruments based on well-established PCR technology, Mobidiag allows fast and cost-efficient detection of most common bacteria, parasites, viruses and antibiotic resistances to answer any microbiology laboratory requirements. Mobidiag is headquartered in Espoo, Finland with subsidiaries in France, Sweden and UK. For more information about Mobidiag, please visit www.mobidiag.com

We are Mobidiag, team of over 100 people in 4 countries driven by creating something meaningful and helping the world to be a better place by offering solutions to detect infectious diseases and antibiotic resistance. By using our tests patients get targeted treatment faster, more efficiently and more reliably.

We take our jobs seriously because we're doing something important for the world. We can't do it alone and we need the best people. Are you one of them?

We are now looking for an enthusiastic **APPLICATION SPECIALIST** to join our growing Sales & Marketing team in Scandinavia. This position enables you to combine science, training, troubleshooting and customer interactions by providing in-house technical expertise to our Sales & Marketing team and on-site support to customers in Scandinavia and Northern Europe. If you have a broad scientific interest and especially enjoy working in a commercial environment, this position is well tailored for you.

Your key responsibilities:

- Provide in-house technical support and expertise to Sales & Marketing team
- Develop and manage customer relations by providing on-site and remote technical support, guidance, product demonstrations and training to customers (pre & post sales activities)
- Provide efficient instrument installations on customer sites
- Perform in-depth troubleshooting for customers
- Responsible for customer support system
- Responsible for product documentation and other material needed by sales team

Ideally, you should have:

- Bachelor's degree or comparable education in appropriate science subject with 3+ years of relevant experience
- Experience in real time PCR applications and instrument. Experience in working in IVD, life-science or medical device companies is considered as a plus
- Demonstrated ability to troubleshoot technical problems
- Excellent communication and presentation skills in Swedish and English, including the ability to gain acceptance for ideas and solutions
- Strong interpersonal skills and good commercial insight and attitude
- Passion and enthusiasm to work in close cooperation with customers
- Willingness to travel (25 %)

What we offer to you:

- **Possibility to grow and expand your expertise** –working in a growing company you will get involved in full spectrum of challenges
- **Having fun** – your future team members are enthusiastic, energetic and talented

- **Opportunities to learn continuously** – we believe in investing in our employees and ensuring their knowhow is top notch
- **Balance between work and leisure time** – we appreciate you when you're not working too, and want to ensure you can recharge and have fulfilled leisure time before going back to saving the world
- **Ongoing company meetings and events** – we believe that having all the staff together for couple of days outside the office brings added value for both the company and the employees
- Tell us what would make you happy to join and stay. We won't promise what we can't live up to.

If you have any questions or doubts, please contact Customer Support Manager Anne Aittakorpi by email anne.aittakorpi@mobidiag.com or by phone +358 400 941 416. If you already made your decision, please send your CV and application to HR Manager Hanna Osara (hanna.osara@mobidiag.com) by June 2nd, 2019. Use "Application Specialist" in the subject line.